George Anderson

Content Marketer

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Profile Summary

Creative and results-driven Content Marketer with over 6 years of experience in developing engaging content strategies that elevate brand presence and drive audience growth. Proven track record in utilizing data-driven insights to enhance digital content and expand market reach. Adept at collaborating with cross-functional teams to produce high-impact campaigns for various sectors.

Work Experience

Senior Content Marketer

HubSpot 1st June, 2020 - Present

- Increased organic web traffic by 35% in one year by spearheading a comprehensive SEO strategy.
- Developed and executed content marketing campaigns that led to a 20% uplift in user engagement.
- Collaborated with the product and sales teams to produce high-conversion case studies, driving a 15% increase in lead generation.

Content Strategist

Contentful Inc. 1st January, 2017 - 31st May, 2020

- Implemented a content calendar that improved editorial workflow and resulted in a 25% increase in content output.
- Led a team of writers and editors to produce industry-leading content, growing blog readership by 50%.
- Initiated a social media content strategy that increased followers by 40% across platforms.

Education

Harvard University

Bachelor of Arts in Marketing 1st September, 2012 - 31st May, 2016

Skills

Content Strategy, SEO, Social Media Marketing, Analytics, Team Leadership

Notable Projects

Revamp Content Initiative

Led a project team to revamp HubSpot's content strategy, resulting in a 45% increase in engagement and a 30% boost in conversion rates.

Certifications

Certified Content Marketing Specialist

Issued by DigitalMarketer, 10th February, 2022

Awards

Content Marketing Excellence Award

Awarded by Content Marketing Institute, 1st March, 2023